



# Does Value-Based Reimbursement Threaten Our Values?

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# Quick Pulse Check

- In one or two sentences:
  - Describe a moral concern you have about the move toward value-based reimbursement



# Overview

Define “value”

Quick history of value-based payment

- And moral concerns raised by it
- “Everything old is new again”

A look at current controversies



What is  
“value”?

- The health benefit achieved per dollar spent
  - Michael Porter, NEJM
- How does that differ from cost-effectiveness?
- Let’s review what CEA is

# An at risk population

Screening \$	LY	\$/LY	
1 m	100		

# An at risk population

Screening \$	LY	\$/LY	
1 m	100	10k	

# An at risk population

Screening \$	LY	\$/LY	
1 m	100	10k	
3 m	104		

# An at risk population

Screening \$	LY	\$/LY	
1 m	100	10k	
3 m	104	29k	



# An at risk population

Screening \$	LY	\$/LY	$\Delta\$/\Delta LY$
1 m	100	10k	10k
3 m	104	29k	

# An at risk population

Screening \$	LY	\$/LY	$\Delta\$/\Delta LY$
1 m	100	10k	10k
3 m	104	29k	500k

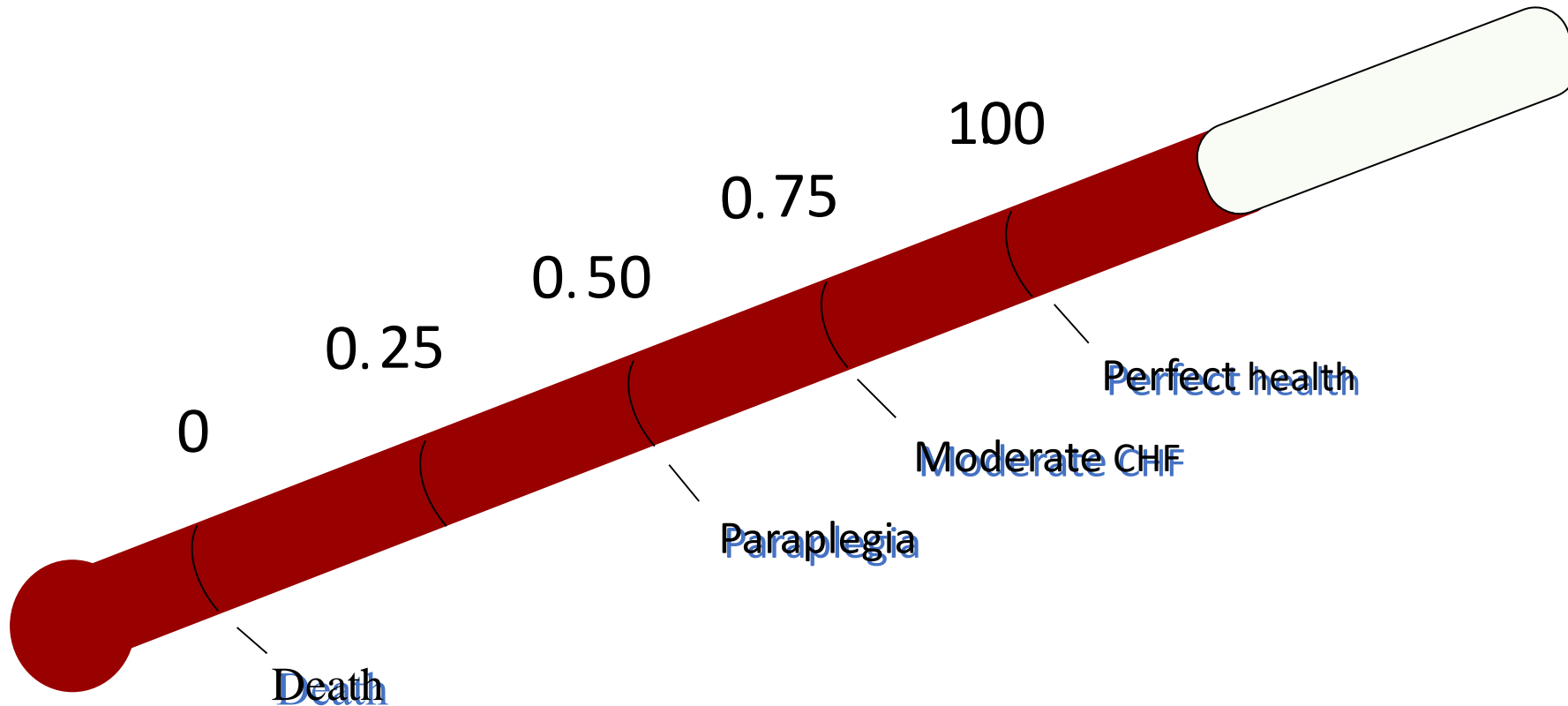
# Cost-effectiveness analysis teaches us

- Not to look at
  - Cost and benefits
- But to look at
  - Incremental costs and incremental benefits
- Thus, lots of things that look pretty cheap. . .
  - Aren't
- Ethical reflection #1: CEA vs CBA

# Several Cost-effectiveness Ratios

<b>Health Care Intervention</b>	<b>Incremental Cost-Effectiveness</b>
Pap Smear every 3 years	\$30,000/life saved
Arthroscopic knee surgery	\$16,000/cured knee
Plantar wart treatment	\$500/cured wart
Cholesterol medication	\$50,000/heart attack prevented

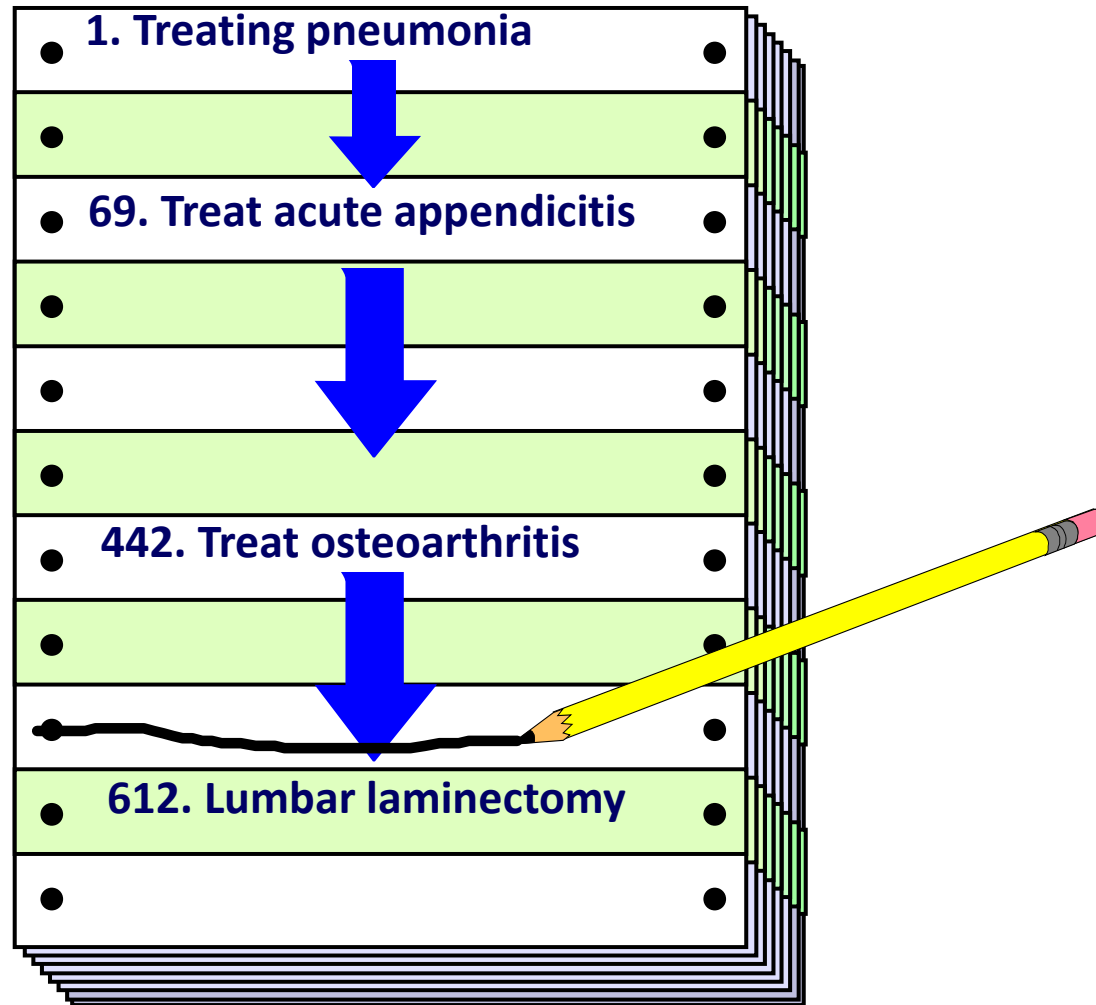
# Quality Adjusted Life Years Place Health Conditions on an Interval Scale



# Ways to Use CEA

- 1. Budget
- 2. Threshold
- 3. Information
- 4. Value Based Benefits Design

# The Budget Approach: Drawing a Line





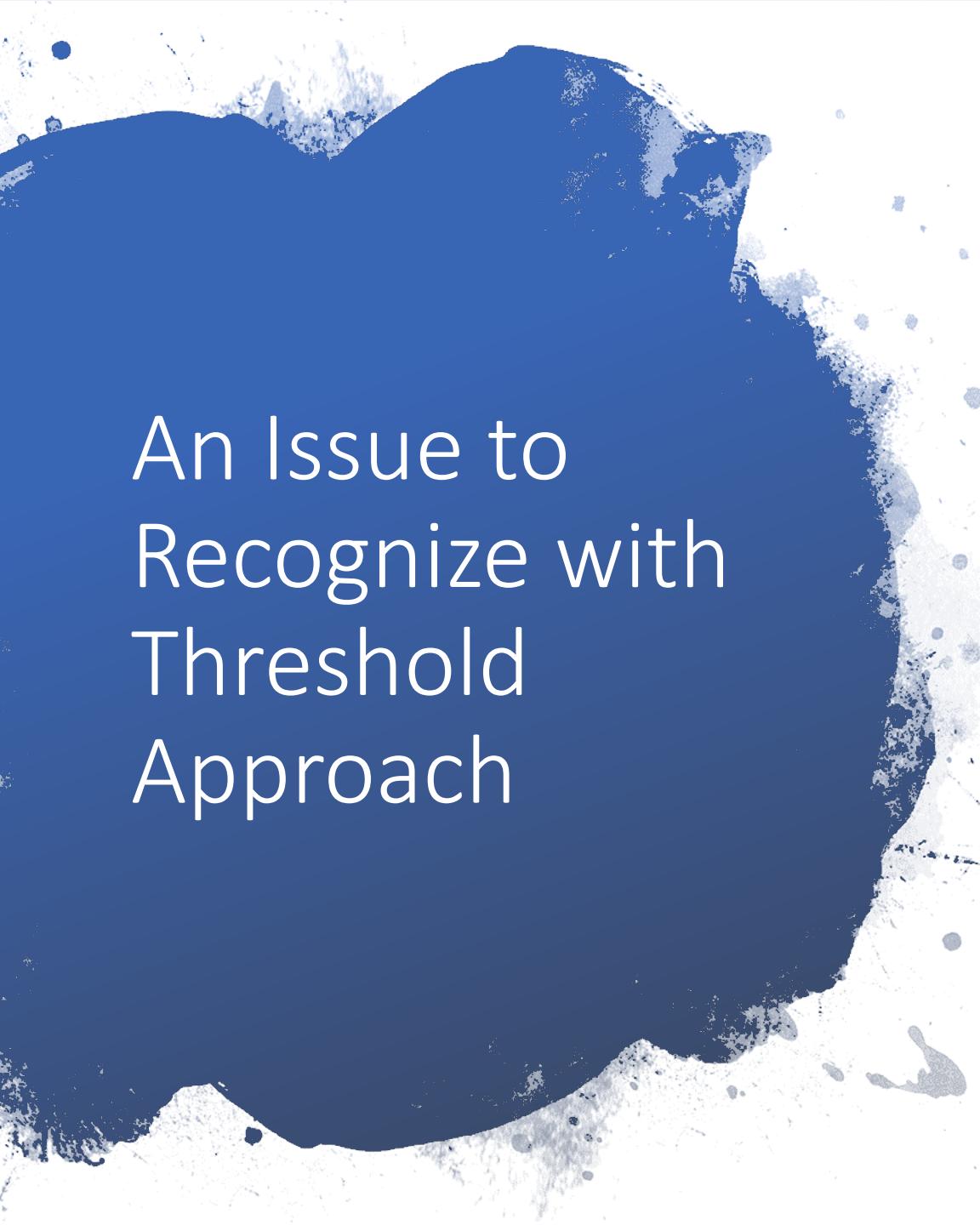
# Moral controversies about CEA budgets

- When Oregon tried to base Medicaid reimbursement on CEA in the early 90s
- Criticized for De-valuing life-saving treatments
  - Treatment of acute appendicitis ranked lower than
  - Capping of exposed nerves on teeth
- Accused of discriminating against people with disabilities
  - Whose lives weren't worth a QALY a year



## 2. Threshold Approach

- Pay for everything  $\leq$  threshold
- For example
  - \$50k/QALY
  - \$100k/QALY
- This is used by some governments
  - Australia
  - UK: NICE



# An Issue to Recognize with Threshold Approach

- If we put in hard threshold
  - Of, say, \$50,000 per QALY
  - We cannot control budget
- In theory
  - If a gazillion new products came to market next year
    - With CEA of \$49,000 / QALY
      - We could go bankrupt

# Consider CEA and Fixed Budget

- How common is Hep C in US?
  - 1% of adults
  - But 17% of people in prison
- In 2015, less than 1% of prisoners got Hep C treatment
  - But even that cost more than \$40 million



### 3. Another piece of info

- One way to use CEA
  - Just as info to guide/inform decision making
- Who should use CEA info?
  - Insurance companies
  - Doctors
  - Others?
- How should they use it?

## 4. Value-Based Pricing

- The price of, say, a medication
  - Determined by its cost-effectiveness
- New chemotherapy extends life 3 months
  - Can't price it at \$100,000 per patient and count as "good value"
- What about another approach?
  - Only charge for medications when they "work"
    - CHF drug for free any year a patient admitted to hospital



## 5. Value-based Payment Reforms


- Big effort to move away from FFS
  - Towards value-based payment
- Does that mean we use CEA to determine healthcare reimbursement?
- Let's look more closely at typical VBP reforms

# Example of Managerial Value



- A healthcare organization—e.g. Duke
  - Looks at inefficiencies in care of patients with heart attacks
    - e.g. Re-use of sterilized equipment; use of generic meds,...
- As a result
  - Cost of care reduced
  - With NO change in patient outcomes
- By definition: Duke has improved the value of its care
- But what do we know about whether Duke's care is
  - High value or low value?






# Many value-based payment reforms are managerial

- Payers incentivize providers to
  - Reduce costs while
  - Meeting quality goals
- Medicare doing this for
  - ACOs—accountable care organizations
  - Physicians—MACRA, MIPS...
    - These are acronyms for Medicare payment reforms
- If quality measures robust (a big if)
  - Then reforms can improve value
  - Without setting cost-effectiveness thresholds
    - In fact, without the gov't making ANY treatment decisions





# Value vs. Cost-effectiveness

- Cost-effectiveness, or CEA, has lots of political baggage
  - “Cost” suggests too much concern with money
  - History of its use raises concerns about rationing
- Value is better branding
  - Who could be against “promoting value”?



# So What Could Go Wrong with VB Payment?

- Under VBP
  - Constrain costs
  - While maintaining or improving quality
- Let's start with cost containment
  - Does that raise any moral concerns?
- What is more concerning
  - Moral threat of FFS or of ACO?

# The Payment Continuum

**FFS**

Episodes  
e.g. DRGs

Bundles

*ACOs*

Capitation



# Old and New

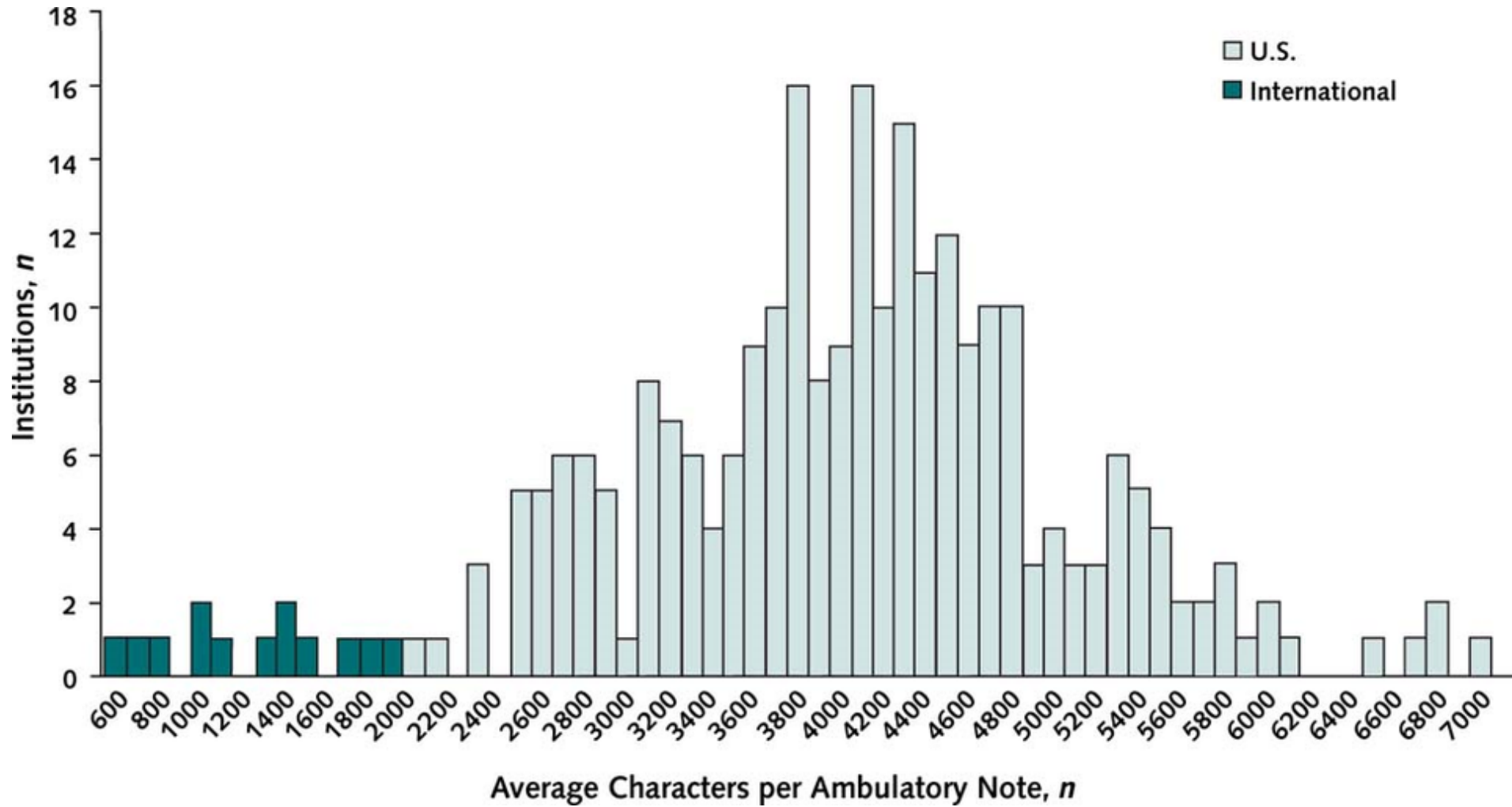
- Old
  - FFS rewards high volume
  - Capitation rewards low volume
    - Neither addressed quality
- Another old approach
  - Pay for performance rewarded quality
    - Without addressing volume
- Value based payment
  - Rewards low(ish) volume
  - And high(ish) quality

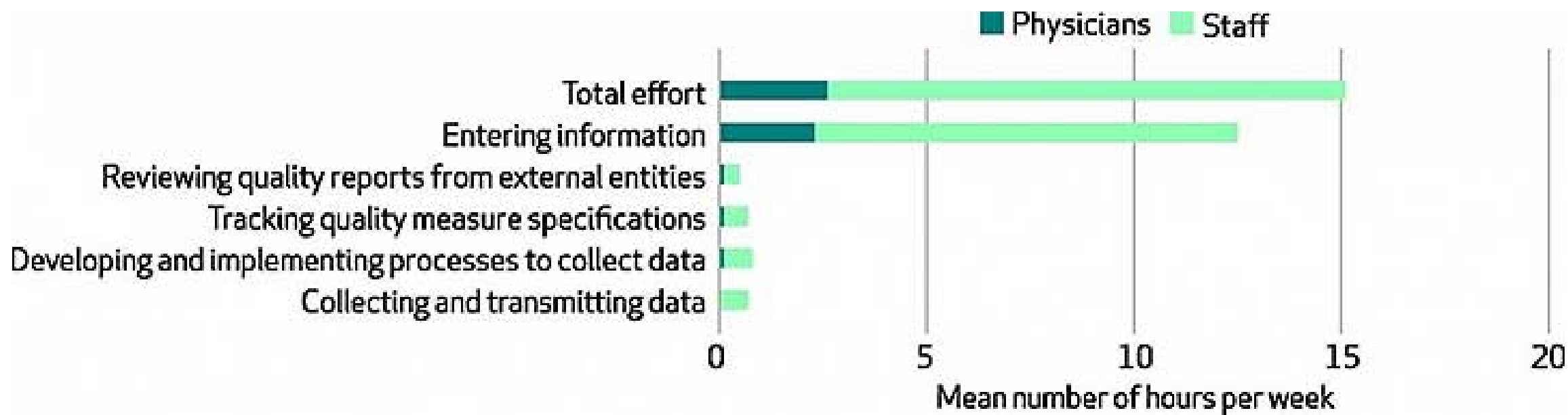
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## Let's look at Quality

- Anything morally troubling about efforts to reimburse quality?

Here's a  
Concern I  
Have





Anything I Forgot to Talk  
About?



# Final Thoughts

- All reimbursement systems
  - Create financial conflicts of interest
  - Focus clinician attention on what they are expected to do
    - At risk of pulling attention away from what they would otherwise do
- Must always look for balance
  - Between accountability and bureaucracy
  - Between physician duty to patient and society